Salt Lake City Area Office 8722 S. Harrison St. Sandy, UT 84070 P.O. Box 4439 Sandy, UT 84091 800-257-5590 • Fax 800-478-9880 Naples Office 700 11th Street South, Suite 201 Naples, FL 34102 800-257-5590 • Fax 800-478-9880 Chicago Office 1 S. Dearborn Street, Suite 800 Chicago, IL 60603 800-257-5590 • Fax 800-478-9880 Philadelphia Area Office 690 Stockton Drive, Suite 100 Exton, PA 19341 800-257-5590 * Fax 800-478-9880



Send all new submissions to the Underwriting Department: quotes@primeis.com

Risk Summary:

RISK BUSINESS NAME:

City/	State:

1. When is quote needed by? Effective/Target date? Years in Business?

2. Why are they shopping?

3. Narrative of the operation / risk:

4. What coverage are you having difficulty placing?

5. Current coverage premium? Limits?

6. Target premium?

7. Claims Summary below. Attach separately currently valued hard copy (within 45 days) 5-year loss history (if applicable) with claim details: circumstance, extent of injury/damage. Include how they are mitigating future claims.

Summarize totals below for the number of years they have been in business.

a. 2016 - 2017:

b. 2017 - 2018:

c. 2018 - 2019:

d. 2019 - 2020:

e. 2020 - 2021:

8. Are they being offered a renewal quote? If yes, what are limits/premium?

9. Any contractual requirements? If so, please attach copy.

10. Are they being non-renewed/cancelled? If so, why?

11. Are other markets offering terms?

If yes, what are terms: premium/limits?

12. If not, why?

Our definition of a complete submission includes:

Completed Supplemental Application

Loss Runs (Currently valued within 45 days matching number of years in business). 5 years if applicable Any Contractual Requirements

<u>Note:</u> As a solutions-based, opportunistic carrier we are most successful with risks that are having a difficult time finding coverage. Please keep in mind, understanding why the business is coming to us and what coverage they are looking for is extremely helpful. To formalize quote terms, we require a call with the insured owner / decision-maker; we encourage agents/brokers to join. This call gives us the opportunity to assess the insured's partnership commitment and details of their operation.